August 18, 2008

| TO: | ALL STATE AGENCIES, SCHOOL DISTRICTS, MUNICIPALITIES, VOLUNTEER FIRE COMPANIES AND POLITICAL SUBDIVISIONS |
|----------|---|
| FROM: | SANDRA H. MCKINLEY STATE CONTRACT PROCUREMENT OFFICER 302.838.8067 |
| SUBJECT: | AWARD NOTICE CONTRACT NO. GSS-MU-08-170-SM LAB & COMPRESSED GASES |

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Contract No.: GSS-MU-08-170-SM

KEY CONTRACT INFORMATION

1. MANDATORY USE CONTRACT:

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REF: Title 29, Chapter 6911(d) <u>Delaware Code</u>. Every state department and agency within the Executive Branch and Judicial Branch of the state government shall procure all material, equipment and nonprofessional services through the statewide contracts administered by Government Support Services, Office of Management and Budget. Delaware State University, Delaware Technical and Community College, the operations funded by Public School Districts, Delaware Transit Corporation, Department of Elections, the Legislative Branch and the Board of Pension Trustees and their consultants are specifically exempted from the requirements of this subsection.

2. CONTRACT PERIOD:

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Each vendor's contract shall be valid for a one (1) year period from September 1, 2008 through August 31, 2009. Each contract may be renewed for four (4) one (1) year periods through negotiation between the contractor and Government Support Services. Negotiation must be initiated no later than ninety (90) days prior to the termination of the current agreement.

3. VENDORS:

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| VENDOR INFORMATION | | |
|-----------------------------------|----------------------------------|--|
| GTS-WELCO, INC | AIRGAS | |
| 2 Medori Blvd. | 630 Naylor Mill Road | |
| Wilmington, DE 19801 | Salisbury, MD 21801 | |
| Phone 302.654.8755 | Phone 800.247.2282 | |
| Fax 302.654.8770 | Fax 410.742.1674 | |
| Federal E.I. #: 26-1202062 | Federal E.I. #: 06-1463355 | |
| Attn: Patrick Christ | Attn: Timothy Wertz | |
| E-Mail: patrick.christ@gtsgas.com | E-Mail: timothy.wertz@arigas.com | |

4. SHIPPING TERMS:

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F.O.B. destination.

5. <u>DELIVERY AND PICKUP</u>:

(Return to Table of Contents)

See Appendix A spreadsheet

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6. PRICING:

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Prices will remain firm for the term of the contract. See Appendix A spreadsheet.

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7. BILLING:

The successful vendor is required to "Bill as Shipped" to the respective ordering agency(s). Ordering agencies shall provide at a minimum the contract number, ship to and bill to address, contract name and phone number.

8. PAYMENT:

The agencies or school districts involved will authorize and process for payment each invoice within thirty (30) days after the date of receipt. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

9. PRODUCT SUBSTITUTION:

All items delivered during the life of the contract shall be of the same type and manufacture as specified unless specific approval is given by Government Support Services to do otherwise. Substitutions may require the submission of written specifications and product evaluation prior to any approvals being granted.

10. ORDERING PROCEDURE:

Successful contractors are required to have either a local telephone number within the (302) area code, a toll free (800) number, or agree to accept collect calls. Each agency is responsible for placing their orders and may be accomplished by written purchase order, telephone, fax or computer on-line systems. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

11. HOLD HARMLESS:

The contractor agrees that it shall indemnify and hold the State of Delaware and all its agencies harmless from and against any and all claims for injury, loss of life, or damage to or loss of use of property caused or alleged to be caused, by acts or omissions of the contractor, its employees, and invitees on or about the premises and which arise out of the contractor's performance, or failure to perform as specified in the Agreement.

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12. NON-PERFORMANCE:

In the event the contractor does not fulfill its obligations under the terms and conditions of this contract, the ordering agency may purchase equivalent product on the open market. Any difference in cost between the contract prices herein and the price of open market product shall be the responsibility of the contractor. Under no circumstances shall monies be due the contractor in the event open market products can be obtained below contract cost. Any monies charged to the contractor may be deducted from an open invoice.

13. FORCE MAJEURE:

Neither the contractor nor the ordering agency shall be held liable for non-performance under the terms and conditions of this contract due, but not limited to, government restriction, strike, flood, fire, or unforeseen catastrophe beyond either party's control. Each party shall notify the other in writing of any situation that may prevent performance under the terms and conditions of this contract.

14. AGENCY'S RESPONSIBILITIES:

The Agency shall:

- a. Examine and review in detail all letters, reports, drawings and other documents presented by the Contractor to the Agency and render to the Contractor in writing, findings and decisions pertaining thereto within a reasonable time so as not to delay the services of Contractor.
- Give prompt written notice to the Contractor whenever the Agency observes or otherwise becomes aware of any development that affects the scope or timing of the Contractor's services.

15. **ANALYTICAL DATA SHEETS**:

Vendors bidding on gases requiring Environmental Protection Agency (EPA) protocol must provide sample Analytical Data Sheets with their bids. The gases must be traceable to Standard Reference Material (SRM's) from the National Institute of Standards and Technology (NIST). Failure to do so will result in the bid being considered non-responsive. Analysis Data sheets will also be provided for all EPA protocol gases at time of delivery.

16. **MSD SHEETS**:

Material Safety Data Sheets (MSDS) must be supplied to the ordering agency at time of delivery, and a <u>sample MSDS</u> must accompany your bid.

The gases bid must meet EPA Protocol (where specified) and be traceable to Standard Reference Material (SRM's) from the National Institute of Standards and Technology (NIST).

Cylinders provided by the successful vendor must have a compatible fitting to meet all valve outlets listed in the Technical Specifications or any newer requirements as required. Making the fitting with an adapter **is not** acceptable. The cost for meeting the compatibility requirement shall be borne by the vendor.

The State of Delaware will provide and maintain all on-site regulators with exception of the liquid nitrogen specification.

Treated aluminum cylinders have been specified for certain gases. Treated aluminum cylinders offer a significant weight reduction and allow for easier, safer handling by a single person. Cylinders will not be accepted if they do not meet this specification.

SECTION I:

A. AMBIENT MONITORING CALIBRATION AND AUDIT GASES

ITEM 1. Hydrocarbon Free Air

Total Hydrocarbons: <0.1ppm as Methane

Valve Outlet: CGA 590

Cylinder Size: A

Content: Approx. 144 C.F. Pressure: Approx. 2000 PSIG Cylinder Type: Treated Aluminum

ITEM 2. Ambient Monitoring

Ultra Zero Air -THC<0.05 ppm CO<0.1 ppm NOX<0.02 ppm SO2<0.005 ppm H₂0<5 ppm

CO₂ 315 - 385 ppm

O₂ CONTENT - 20 TO 21% Valve Outlet: CGA 590 Cylinder Size: AL

Cylinder Type: Treated Aluminum Pressure: Approx 2000 PSIG Contents: Approx 144 C.F.

A. AMBIENT MONITORING CALIBRATION AND AUDIT GASES - Continued

ITEM 3. Carbon Monoxide (CO)

PPM Range: 5 - 10ppm

Analysis Accuracy: EPA Protocol Diluent Gas: Hydrocarbon - Free Air

Valve Outlet: CGA 590

Cylinder Size: CL

Content: Approx 28 C.F. Pressure: 2000 PSIG

Cylinder Type: Treated Aluminum

ITEM 4. Carbon Monoxide (CO)

PPM Range: 15 - 25ppm

Analysis Accuracy: EPA Protocol Diluent Air: Hydrocarbon - Free Air

Valve Outlet: CGA 590 Cylinder Size: CL Content: 28 C.F.

Pressure: 2000 PSIG

Cylinder Type: Treated Aluminum

ITEM 5. Carbon Monoxide (CO)

PPM Range: 40 - 45ppm

Analysis Accuracy: EPA Protocol

Valve Outlet: CGA 590

Diluent Air: Hydrocarbon - Free Air

Cylinder Size: CL Content: 28 C.F. Pressure: 2000 PSIG

Cylinder Type: Treated Aluminum

ITEM 6. Nitric Oxide (NO)

PPM Range: 45 - 55ppm

Analysis Accuracy: EPA Protocol

Diluent Gas: Nitrogen Valve Outlet: CGA 660

Cylinder Size: CL

Content: Approx 28 C.F. Pressure: 2000 PSIG

A. AMBIENT MONITORING CALIBRATION AND AUDIT GASES - Continued

ITEM 7. Sulfur Dioxide (SO₂)

PPM Range: 45 - 55ppm

Analysis Accuracy: EPA Protocol

Diluent Gas: Air

Valve Outlet: CGA 660

Cylinder Size: CL

Content: Approx 28 C.F. Pressure: 2000 PSIG

Cylinder Type: Treated Aluminum

ITEM 8. Nitrogen Dioxide (NO2)

PPM Range: 45-55 ppm

Analysis Accuracy: EPA Protocol

Diluent Gas: Air

Valve Outlet: CGA 660 Cylinder Size: CL Content: 28 C.F. Pressure: 2000 PSIG

Cylinder Type: Treated Aluminum

B. CONTINUOUS EMISSION MONITOR AUDIT GASES

ITEM 9. Propane and Toluene

PPM Range - Propane: 10 ppm

Toluene: 10 ppm Analysis Accuracy: <u>+</u> 1% Diluent Gas: HC Free Air Valve Outlet: CGA 350

Cylinder Size: BL Content: 75 C.F. Pressure: 2000 PSIG

B. CONTINUOUS EMISSION MONITOR AUDIT GASES - Continued

ITEM 10. Propane and Toluene

PPM Range - Propane: 50 ppm Toluene: 50 ppm

Analysis Accuracy: ± 1% Diluent Gas: HC Free Air Valve Outlet: CGA 350 Cylinder Size: BL Content: 75 C.F. Pressure: 2000 PSIG

Cylinder Type: Treated Aluminum

ITEM 11. Sulfur Dioxide (SO2)

PPM Range: 100 ppm SO2 Analysis Accuracy: EPA Protocol

Diluent Gas: Nitrogen Valve Outlet: CGA 660 Cylinder Size: BL Content: 75 CF

Pressure: 2000 PSIG

Cylinder Type: Treated Aluminum

ITEM 12. Sulfur Dioxide (SO2)

PPM Range: 500 ppm SO2

Analysis Accuracy: EPA Protocol 1

Diluent Gas: Nitrogen Valve Outlet: CGA 660 Cylinder Size: BL Content: 75 CF

Pressure: 2000 PSIG

B. CONTINUOUS EMISSION MONITOR AUDIT GASES - Continued

ITEM 13. Nitric Oxide (NO)

PPM Range: 100 - 500 ppm as specified at time of order

Analysis Accuracy: EPA Protocol

Diluent Gas: Nitrogen Valve Outlet: CGA 660 Cylinder Size: BL Content: 75 C.F. Pressure: 2000 PSIG

Cylinder Type: Treated Aluminum

ITEM 14. Nitrogen Oxide (NO)

PPM Range: 500 ppm NO

Analysis Accuracy: EPA Protocol

Diluent Gas: Nitrogen Valve Outlet: CGA 660 Cylinder Size: BL Content: 75 CF

Pressure: 2000 PSIG

Cylinder Type: Treated Aluminum

C. VEHICLE EMISSION ANALYZER AUDIT GASES

ITEM 15. Carbon Monoxide and Propane (CO and C3H8)

PPM Range Propane: 1600 ppm PPM Range Carbon Monoxide: 4%

Diluent Gas: Nitrogen Analysis Accuracy: ± 1% Valve Outlet: CGA 350

Cylinder Size: BL Content: 75 C.F. Pressure: 2000 PSIG

C. VEHICLE EMISSION ANALYZER AUDIT GASES - Continued

ITEM 16. Carbon Monoxide and Propane (CO and C3H8)

PPM Range Propane: 440 ppm PPM Range Carbon Monoxide: 1.6%

Analysis Accuracy: ± 1% Valve Outlet: CGA 350

Cylinder Size: BL Content: 75 C.F. Pressure: 2000 PSIG

Cylinder Type: Treated Aluminum

ITEM 17. Carbon Monoxide, Propane and Carbon Dioxide

(CO, C3H8 & CO2)

PPM Range Propane: 600 ppm PPM Range Carbon Monoxide: 1.6% PPM Range Carbon Dioxide: 11%

Analysis Accuracy: <u>+</u> 1% Valve Outlet: CGA 350

Cylinder Size: AL Content: 144 C.F. Pressure: 2000 PSIG

Cylinder Type: Treated Aluminum

ITEM 18. Carbon Monoxide, Propane and Carbon Dixxide (CO, C3H8, CO2)

PPM Range Propane: 300 ppm PPM Range Carbon Monoxide: 1.0% PPM Range Carbon Dioxide: 6.0%

Diluent Gas: Nitrogen Analysis Accuracy: ± 1% Valve Outlet: CGA 350

Cylinder Size: AL Content: 144 C.F. Pressure: 2000 PSIG

ITEM 19. Carbon Monoxide, Propane and Carbon Dioxide (CO, C3H8, CO2)

PPM Range Propane: 1200 ppm PPM Range Carbon Monoxide: 4.0% PPM Range Carbon Dioxide: 12.0%

Diluent Gas: Nitrogen Analysis Accuracy: ± 1% Valve Outlet: CGA 350

Cylinder Size: AL Content: 144 C.F. Pressure: 2000 PSIG

SECTION II:

A. LABORATORY GASES

ITEM 20. Helium (HE)

Concentration: 99.999% Ultra-High Purity

 O_2 <2 ppm THC<0.5 ppm

Valve Outlet: CGA 580

Cylinder Size: A Content: 280 C.F. Pressure: 2600 PSIG Cylinder Type: Steel

ITEM 21. Hydrogen (H2)

Concentration: Ultra Hi Purity 99.999% Zero Gas Certified

Analysis for THC<0.5 ppm

Valve Outlet: CGA 350

Cylinder Size: B Content: 77 C.F. Pressure: 2000 PSIG Cylinder Type: Steel

ITEM 22. Hydrogen (H2)

Concentration: Ultra High Purity 99.999% Zero Gas

Certified Analysis for THC<0.5 ppm

Valve Outlet: CGA 350

Cylinder Size: A Content: 196 C.F. Pressure: 2000 PSIG Cylinder Type: Steel

ITEM 23. Nitrogen (N2)

> 99.99% High Purity Valve Outlet: CGA 580

Cylinder Size: A Content: 226 C.F. Pressure: 2000 PSIG Cylinder Type: Steel

SECTION II:

A. LABORATORY GAS - Continued

ITEM 24. Acetylene

Commercial Grade: 98% Valve Outlet: CGA 300 Cylinder Size: A

Content: Approx. 350 C.F. Pressure: @ 70°F 237 PSIG

ITEM 25. Acetylene

Purified Grade: 99.6% Valve Outlet: CGA 510

Cylinder Size: A

Content: Approx. 330 C.F. Pressure: 250 PSIG

ITEM 26. Air

Grade: Zero Grade

Total Hydrocarbons: <1.0 molar ppm

Valve Outlet: CGA 590 Cylinder Size: A Content: 330 C.F. Pressure: 2640 PSIG

ITEM 27. Argon Gas

Grade: Zero Grade

Total Hydrocarbons: <0.5 molar ppm

Valve Outlet: CGA 580

Cylinder Size: A Content: 330 C.F.

Pressure: 2200-2460 PSIG

SECTION II:

A. LABORATORY GAS - Continued

ITEM 28. Argon Liquid (Dewar)

Grade: 99.998%

Impurities: <1 ppm water, <0.0002 ppm oxygen,

<0.5 ppm methane, <0.5 ppm carbon

dioxide, <10 ppm nitrogen

Valve Outlet: GGA 580

Cylinder Size: Dewar - Approx 20" x 60" Content: Approx 145 liters/4,308 C.F.

Pressure: Bleeder valve set approx 200-230 PSIG

ITEM 29. Argon/Methane - P5

Grade: 95% Argon/5% Methane

Valve Outlet: CGA 350 Cylinder Size: B Content: 225 C.F.

Pressure: 2000-2200 PSIG

ITEM 30. Argon/Methane - Ultra P5

Grade: 95% Argon UHP/5% Methane UHP

Valve Outlet: CGA 350 Cylinder Size: B Content: 233 C.F.

Pressure: 2000 PSIG

ITEM 31. Argon/Methane - P10

Grade: 90% Argon/10% Methane

Valve Outlet: CGA 350 Cylinder Size: B Content: 225 C.F.

Pressure: 2000-2200 PSIG

ITEM 32. Helium

Grade: Ultra pure 99.9995% Valve Outlet: CGA 580

Cylinder Size: A Content: 280 C.F.

Pressure: 2200-2600 PSIG

SECTION II:

A. LABORATORY GAS - Continued

ITEM 33. Hydrogen

Grade: Zero Grade 99.997% Valve Outlet: CGA 350 Cylinder Size: A

Content: 260 C.F.

Pressure: 2200-2400 PSIG

ITEM 34. Nitrogen Gas

Grade: Zero Grade 99.9985%

Valve Outlet: CGA 580 Cylinder Size: A Content: 255 C.F. Pressure: 2640 PSIG

ITEM 35. Nitrogen Liquid (Dewar/Liquid Use)

Grade: Low pressure 99.999%

Valve Outlet: 1/2 inch male flare fitting Cylinder Size: Dewar - Approx 20" X 60" Content: Approx 148-160 liters/3,640 C.F.

Pressure: Bleeder valve set approx 200-230 PSIG

ITEM 36. Nitrous Oxide

Grade: Technical Grade 99.0%

Valve Outlet: CGA 326 Cylinder Size: B

Content: Approx 60 lbs. Pressure: 745 PSIG

ITEM 37. Helium

Grade: High Purity 99.995%

Valve Outlet: CGA 580 Cylinder Size: A

Content: 280 C.F.
Pressure: 2600 PSIG

SECTION II:

A. LABORATORY GAS - Continued

ITEM 38. Carbon Dioxide

Grade: Bone Dry 2-8, 99.8% purity

Valve Outlet: CGA 320

Cylinder Size: B Content: 60 lbs. Pressure: 838 PSIG

ITEM 39. Nitrogen, Pre-purified

Purity: 99.9%

Valve Outlet: CGA 580 Content: 300 C.F. Pressure: 2640 PSIG

ITEM 40. Air, Breathing Quality

Valve Outlet: CGA 346 Content: 310 C.F. Pressure: 2640 PSIG

ITEM 41. Nitrous Oxide

Grade: Technical Grade 99.0%

Valve Outlet: CGA 326

Cylinder Size: B

Content: Approx 60 lbs. Pressure: 745 PSIG

ITEM 42. Helium

Grade: High Purity 99.995%

Valve Outlet: CGA 580

Cylinder Size: A Content: 280 C.F. Pressure: 2600 PSIG

SECTION II:

A. LABORATORY GAS - Continued

ITEM 43. Carbon Dioxide

Grade: Bone Dry 2-8, 99.8% purity

Valve Outlet: CGA 320 Cylinder Size: B Content: 60 lbs.

Pressure: 838 PSIG

ITEM 44. Nitrogen, Pre-purified

Purity: 99.9%

Valve Outlet: CGA 580 Content: 300 C.F. Pressure: 2640 PSIG